## Vermont's Vision for People who are Dually Eligible

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## Vermont's Main Goals

- Improve care
- Improve outcomes
  - Manage costs

 VT is currently a <u>Medicaid</u> Managed Care Entity

 In addition, VT proposes to become a <u>Medicare</u> Managed Care Entity (MCE)

## Relevant History in Vermont

- Global Commitment 1115 Waiver
  - Choices for Care 1115 Waiver
    - PACE
    - My Care

## Who are the People?

2008 data (data source: HP)

- 22,000 people, including...
- 94% of 'employed people with disabilities'
- 93% of people served in Choices for Care (not including 80% of Moderate Needs Group)
- 67% of people served in CRT
- 65% of people served in TBI
- 64% of people served in DS
- app. \$560 million expenses (\$333m Medicaid, \$227m Medicare)

## Process

- Contract from CMS to design demonstration model
- Coordination with DAIL, Blueprint, DVHA, Health Reform
- Ongoing stakeholder meetings
- Consumer survey (Market Decisions)
- Consumer focus groups (Finch)

## We intend to succeed by:

- Integrating Medicaid and Medicare services
- Providing person-centered services
- Providing more flexibility to people and providers
- Integrating with Blueprint for Health (health homes, payment reform, evidence based practice, outcomes)
- Having multi disciplinary teams, community care teams
- Providing incentives to providers

## Financing

- VT would received Medicare funding from CMS
- Combine with Medicaid funding
- Operate as one budget
- \*STATE BEARS THE RISK

## Medical Services will remain outside the bundled rate:

- Inpatient and outpatient hospital care
- Skilled nursing facilities
- Physician office visits
- Pharmacy
- DME

## Full integration includes:

- Nursing
- Personal care
- Supports
- Crisis services
- Care coordination

- Housing
- Public benefits
- Therapies
- Employment
- Mental health

#### INTEGRATED SERVICE PROVIDERS

- Integrated service providers would receive a PMPM based on a case mix system (not yet developed)
- People and providers will have more flexibility in what services can be purchased

## Incentives would include:

- Providing high quality person-centered care for less than the PMPM
- Administrative savings: reduce duplicate/crossover claims to both Medicare and Medicaid
- Share of savings from reduced emergency department, hospital, nursing home, pharmacy, and other costs (percentage to be determined)

# Share of savings would be used to reinvest in improved or expanded services or infrastructure

- OTC medication
- Co-pays
- Dentures
- Preventive care
- Information Technology
- Provider payments
- New Services

## Examples of Changes

- 3 day hospital stay to qualify for nursing home
- More inclusive criteria for hospice
- Homebound rule for home health
- Pharmacy: integrate Part D Coverage into Medicaid Formulary
- Align Medicare and Medicaid rules

## Enrollment

- Automatic enrollment with easy opt out
- Design a program everyone wants to join
- Add benefits and incentives
- Keep choice of physician
- Allows funding of new services sooner

## Outcomes

- Customer Satisfaction
- Clinical Outcomes
  - Blueprint
  - MDS
  - OASIS
- Social Indicators
  - Community involvement
  - Employment
  - Stable Housing
- System outcomes
  - Emergency Department
  - Hospital
  - Nursing home
  - Pharmacy

## Other key features

- Flexibility
  - Provide greater flexibility in services, both for consumer & provider
  - Consumer directed options/self management
- Peer Managed Supports

## **Contact Information**

Vermont Agency of Human Services
<a href="http://humanservices.vermont.gov/dual-eligibles-project">http://humanservices.vermont.gov/dual-eligibles-project</a>

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